

# 2020 Fast Start Program

## Frequently Asked Questions



Effective July 1, 2020  
US, CA, AU, and NZ

### Q1 When is the qualifying period for the 2020 Fast Start Program?

**A1** Starting, July 1, 2020 at 12:00 a.m. ET Ambassadors have the opportunity to Rank Up for the first time and earn cash bonuses for their achievements. For any Ambassador (s) with an enrollment date of February 1<sup>st</sup> or after is eligible for bonuses in the new 2020 Fast Start Program, we will be honoring June 2020 activity as an exception. Please see the chart below for the deadlines to achieve the qualifications by in order to earn Fast Start Bonuses with the 2020 Program. If a qualification is achieved earlier than noted in the chart, the Ambassador will earn the Fast Start Bonus.

Example, if an Ambassador enrolled in April and Ranks up to Gold in **June**, they will be paid out the Fast Start Gold Bonus.

2020 Enrollment Month	2020 Fast Start Achievement Deadline					
<b>June</b>	<b>Silver</b> First 30 days	<b>Sr. Silver**</b> August	<b>Gold</b> September	<b>Sr. Gold</b> November	<b>Ruby</b> November	<b>Sr. Ruby</b> November
<b>May</b>		<b>Sr. Silver**</b> July	<b>Gold</b> August	<b>Sr. Gold</b> October	<b>Ruby</b> October	<b>Sr. Ruby</b> October
<b>April</b>		<b>Sr. Silver**</b> June	<b>Gold</b> July	<b>Sr. Gold</b> September	<b>Ruby</b> September	<b>Sr. Ruby</b> September
<b>March</b>			<b>Gold</b> June	<b>Sr. Gold</b> August	<b>Ruby</b> August	<b>Sr. Ruby</b> August
<b>February</b>				<b>Sr. Gold</b> July	<b>Ruby</b> July	<b>Sr. Ruby</b> July

- Go Silver in your first 30-Days
- Achieve Sr. Silver by your 2<sup>nd</sup> Full Calendar Month
- Go Gold by your 3<sup>rd</sup> Full Calendar Month
- Go Sr. Gold by your 5<sup>th</sup> Full Calendar Month
- Go Ruby by your 5<sup>th</sup> Full Calendar Month
- Go Sr. Ruby by your 5<sup>th</sup> Full Calendar Month

\*\*Please note Senior Silver is not an official rank in the Compensation Plan.

Please note: That Fast Start bonuses will only be paid on Ranks that have not been previously achieved.

### Q2 How do I earn the Fast Start Bonus?

**A2** Any new Ambassador can participate in the new 2020 Fast Start Program by receiving bonuses for their achievements. To achieve the Fast Start Bonus, you must achieve the following **qualifications** in the set time frame. Please see the chart below for further details and timeframes for achieving the qualifications.

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First Time Rank Up Achievement	Ambassador Fast Start Bonus	Qualification Time Period ("Rank Up Period")	Bonus Payout for Ambassador & Sponsor
30-Day Silver Achievement	100 USD Cash Bonus + 100 USD Rank One-Time Achievement Bonus	Within 30 days from day one*	Included in weekly commission dependent on when qualifications are achieved and marked as "other income".  Note: Sponsor Payout will be included in the monthly commission payout as long as qualifications are met in the right timeframe.
Senior Silver Achievement**	150 USD Cash Bonus + 150 USD Senior Silver Program Bonus	By the end of the 2 <sup>nd</sup> full Calendar month following enrollment	Paid out monthly after commission close and marked as "other income".
Gold Rank	250 USD Cash Bonus + 250 USD Rank One-Time Achievement Bonus	By the end of the 3 <sup>rd</sup> full Calendar month following enrollment	Paid out monthly after commission close and marked as "other income".
Senior Gold Rank	350 USD Cash Bonus + 350 USD Rank One-Time Achievement Bonus	By the end of the 5 <sup>th</sup> full Calendar month following enrollment	Paid out monthly after commission close and marked as "other income".
Ruby Rank	500 USD Cash Bonus + 500 USD Rank One-Time Achievement Bonus	By the end of the 5 <sup>th</sup> full Calendar month following enrollment	Paid out monthly after commission close and marked as "other income".
Senior Ruby Rank	750 USD Cash Bonus + 750 USD Rank One-Time Achievement Bonus	By the end of the 5 <sup>th</sup> full Calendar month following enrollment	Paid out monthly after commission close and marked as "other income".

\*Day one for the Fast Start Program is the day after your enrollment date with Plexus.

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### Q3 What are the requirements to earning the 2020 Fast Start Program?

**A3** Please see below for full detailed requirements for each Rank in earning a Fast Start Bonus

#### **30-Day Silver Achievement**

- Purchase of a Welcome Pack within the first 30 days from enrollment date
- Enroll 3 new Personally Sponsored Ambassadors within the first 30 days from enrollment date
- Meet the weekly commission qualification requirements including meeting at least one of the following: At least 100 PV in the current month; Have been qualified in the prior month or be a new Ambassador in their first month.

**\*NOTE:** *In order for the Sponsor to receive the \$50 Silver Sponsor Bonus, the New Ambassador must achieve these qualifications within their first 30 days and officially Rank up to Silver by the end of the month in which their 30 days ends.*

#### **Senior Silver\* Rank Up Achievement**

- Has achieved Silver Rank Up Achievement (3 new Personally Sponsored Ambassadors)
- Achieved 50 total points in Organization
- Achieved 10 points in Outside Primary Leg
- Meets the qualifications by the 2<sup>nd</sup> Full Calendar Month following enrollment
- Monthly Commission Qualified

#### **Gold Rank Up Achievement**

- Achieved 100 total points in Organization
- Achieved 15 points in Outside Primary Leg
- Achieved Gold Rank qualifications by the 3<sup>rd</sup> Full Calendar Month following enrollment
- Monthly Commission Qualified

#### **Senior Gold Rank Up Achievement**

- Achieved 250 total points in Organization
- Achieved 40 points in Outside Primary Leg
- Achieved Senior Gold Rank qualifications by the 5<sup>th</sup> Full Calendar Month following enrollment
- Monthly Commission Qualified

#### **Ruby Rank Up Achievement**

- Achieved 500 total points in Organization
- Achieved 100 points in Outside Primary Leg
- Achieved Ruby Rank qualifications by the 5<sup>th</sup> Full Calendar Month following enrollment
- Monthly Commission Qualified

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### Senior Ruby Rank Up Achievement

- Achieved 750 total points in Organization
- Achieved 150 points in Outside Primary Leg
- Achieved Senior Ruby Rank qualifications by the 5<sup>th</sup> Full Calendar Month following enrollment Monthly Commission Qualified

*\*Please make note that Senior Silver is not an official Rank in the Compensation Plan.*

### Q4 Who qualifies to participate in the 2020 Fast Start Program?

**A4** New Ambassadors with an enrollment date of July 1, 2020 and after can participate in the program, however we will be honoring June 2020 activity as an exception. In addition, Ambassadors who have an enrollment date of February 1, 2020 or after will also be eligible to participate in both the 2020 Fast Start Program and the previous 2019 Fast Start Program. These Ambassadors must be Commission Qualified and achieve the rank (Silver-Senior Ruby) within the designated time period in order to earn the new 2020 Fast Start bonuses. Any Ambassador who has achieved the Rank of Senior Ruby or above prior to June does not qualify to participate in the 2020 Fast Start Program.

### Q5 If any of my Personally Sponsored Ambassador who qualified me for the Silver 30-Day Fast Start Bonus cancel their account or returns their Welcome Pack, before I reach my 30 days does that disqualify me for achieving my 100 USD 30-Day Silver Fast Start Bonus?

**A5** In order to get paid the 100 USD 30-Day Fast Start Bonus, you must have 3 new personally sponsored (Level 1) Ambassadors. Once this is achieved within the 30 days, the bonus will be paid out in the weekly commission payout. If before that payout occurs, any of the 3 return their Welcome Pack or cancel their Ambassador membership, the Sponsor must get another new qualified enrollment to achieve the Fast Start Bonus.

### Q6 Can I earn more than one Fast Start bonus at a time?

**A6** If you double (or more) Rank Up in a month and meet the qualifications within the Fast Start timeline, you are eligible to earn all the Fast Start Bonuses you qualify for. You will be paid out multiple bonuses in the achieving month in the monthly commission payout.

### Q7 As a Sponsor, am I eligible to earn a Fast Start Bonus if my direct downline earned a Fast Start Bonus?

**A7** Yes. The upline Level 1, known as your personal Sponsor, will be eligible to earn a Sponsor Fast Start Bonus at the same time that their Level 1 earns their Fast Start Bonus as long as they are Commission Qualified at the time of the eligible bonus during the program period. There is no limit to how many Fast Start bonuses the Sponsor earns per qualified Level 1 Ambassador.

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First Time Rank Up Achievement	Ambassador Fast Start Bonus	Sponsor Cash Bonus (Personal Level 1)
Silver Rank	100 USD Cash Bonus	50 USD Cash Bonus
Senior Silver Achievement**	150 USD Cash Bonus	75 USD Cash Bonus
Gold Rank	250 USD Cash Bonus	125 USD Cash Bonus
Sr. Gold Rank	350 USD Cash Bonus	175 USD Cash Bonus
Ruby Rank	500 USD Cash Bonus	250 USD Cash Bonus
Sr. Ruby Rank	750 USD Cash Bonus	375 USD Cash Bonus

\*\*Please note Senior Silver is not an official rank in the Plexus Compensation Plan.

**Q8 For the Sponsor to receive the \$50 Silver Fast Start Bonus, does the new Ambassador who is going for the 30-Day Fast Start Bonus , need to Rank up to Silver Ambassador?**

**A8** Yes. In order for the Sponsor to receive the \$50 Silver Sponsor Bonus, the New Ambassador must achieve the 30-Day Silver Achievement qualifications within their first 30 days and then go onto officially Rank up to Silver by the end of the month in which their 30 days ends or sooner. The Sponsor will be paid out monthly after Commissions close.

**Q9 Can new Ambassadors who enroll in July participate in the July Enroll & Earn Incentive AND the 2020 Fast Start Program?**

**A9** Yes, new Ambassadors can participate in the incentives if their either 1. Complete the Fast Start qualifications for the 30-Day Silver Fast Start achievement or 2. Are past their first 30-days of being enrolled as an Ambassador. To learn more about the July Enroll & Earn, please visit the [Plexus Help Center](#). [link coming soon]

**Q10 If I am outside of the first 30 days of being enrolled as an Ambassador, can I participate in the July Enroll & Earn Incentive?**

**A10** Yes! You can now start earning cash with the July Enroll & Earn Incentive. New Ambassadors can enroll up to a total of 12 new Personally Sponsored Ambassadors in July for a total of 300 USD in cash bonus for the July Enroll & Earn Incentive.

Example of Earnings:

- ✓ **Enrollment Date:** July 5, 2020
- ✓ **Achievement Date for 30-Day Silver Fast Start Bonus:** July 20, 2020 – 100 USD paid out with the weekly commission bonus via HyperWallet
- ✓ **Enroll 3 new Personally Sponsored Ambassadors with Welcome Packs by July 25 for a total of 6 new personally Sponsored Ambassadors in month of July:** 100 USD payout within 72 hours via HyperWallet
- ✓ **Enroll 3 new Personally Sponsored Ambassadors with Welcome Packs by July 28 for a total of 9 new personally Sponsored Ambassadors in month of July:** 100 USD payout within 72 hours via HyperWallet
- ✓ **Enroll 3 new Personally Sponsored Ambassadors with Welcome Packs by July 31 for a total of 12 new personally Sponsored Ambassadors in month of July:** 100 USD payout within 72 hours via HyperWallet

**Total Earnings:** 100 USD Fast Start Bonus + 300 USD July Enroll & Earn Incentive Bonus = 400 USD

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### **Q11 Do my 3 new Personally Sponsored Ambassadors have to purchase a \$199 Welcome Pack or have a Subscription Order set up to qualify?**

**A11** No, your new Personally Sponsored Ambassadors that qualify you for your 30-Day Silver Fast Start Bonus can purchase any Welcome Pack and a Subscription Order set up is not Required.

### **Q12 Can I earn a bonus from the [2019 Fast Start Program](#) and earn a bonus from the new 2020 Fast Start Program?**

**A12** Ambassadors with an enrollment date of February 1, 2020 or after are eligible to receive bonuses with both the 2020 and 2019 Fast Start Programs as long as qualifications are met. These Ambassadors can earn the 2020 Fast Start Program even if they did not meet the 2019 Fast Start Program Qualifications.

New Ambassadors with an enrollment date of July 1, 2020 or later are only eligible for the 2020 Fast Start Program, however we will be honoring June 2020 activity as an exception. The goals they achieve in the 2020 Fast Start Program are dependent on their enrollment date and qualifications of the new Program.

Please reference the 2019 Fast Start Program for full details on those qualifications: <https://helpcenter.plexusworldwide.com/hc/en-us/articles/360021486472-Fast-Start-Program-2019>

*\*Please note this question does not apply to those Ambassadors in the Mexico Market.*

### **Q13 Will upgrades count towards the qualifications for 2020 Fast Start Program?**

**A13** Yes, upgrades will count regardless if they are Personally Sponsored (Level 1) Qualified Ambassador or not.

### **Q14 Will compression apply for this Incentive?**

**A14** For those Ambassadors achieving the 30-Day Silver Fast Start Bonus, compression will NOT apply, as it is based on Level 1 personal enrollments only. All other Fast Start Bonuses align with the Compensation Plan and compression will apply. For additional information on compressions and qualified Ambassadors, please review the Plexus Compensation Plan.

### **Q15 What is the definition of a Monthly Commission Qualified Ambassador?**

**A15** An Ambassador who has 100 PV within the current month or purchases a Welcome Pack in their first 30 days of enrollment.

### **Q16 What is the definition of a Weekly Commission Qualified Ambassador?**

**A16** They must also have at least one of the following: At least 100 PV in the current month; Have been qualified in the prior month or be a new Ambassador in their first month.

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### **Q17 If I received an Ambassador through the Plexus Leads Program, will they apply towards my qualifications in the Fast Start Program?**

**A17** No. Any Ambassador Leads received as part of the Plexus Lead Program will not apply towards the qualifications in the 2020 Fast Start Program.

### **Q18 How will I know if I earned the 30-Day Silver Fast Start Bonus?**

**A18** A congratulatory email and payout will be sent to qualifiers on a weekly basis dependent on when they achieved the qualifications. Ambassadors that achieve the qualifications by Saturdays at 11:59 p.m. ET will be included in the weekly payout the following week. **NOTE: Ambassadors that earned the 30-Day Silver Fast Start Achievement in June will be paid out on or by July 10.**

### **Q19 How will I know if I earned my Senior Silver – Senior Ruby Fast Start Bonuses?**

**A19** A congratulatory email will be sent to all Ambassadors who earned the 2020 Fast Start Program Bonus for Senior Silver – Senior Ruby after monthly Commissions closes. Fast Start Bonus Payout date will be no later than the last day of the month. **NOTE: Ambassadors that earned the Senior Silver – Senior Ruby Fast Start Bonuses in June will be paid out after monthly Commissions close in July.**

This bonus will be in addition to your Compensation Plan One-Time Achievement Bonus. These bonuses will be noted as "other income" when they are paid out.

### **Q20 If I achieve Senior Silver, when will I receive both my 2020 Senior Silver Program Bonus and my Senior Silver 2020 Fast Start Program Bonus?**

**A20** When Ambassadors achieve the 2020 Senior Silver Program qualifications, they will receive a congratulatory email for their achievement and will be paid out by the end of the month following their achievement after commissions close. If an Ambassador achieves the 2020 Senior Silver Program within the 2020 Fast Start Program (by the end of the 2<sup>nd</sup> full calendar month) they will receive both a congratulatory email from the Senior Silver Program and from the 2020 Fast Start Program. They will be paid out for both achievements (150 USD twice, totaling 300 USD) and both will be paid out after commissions close by the end of the month following their achievement.

Details on the 2020 Senior Silver Program:

<https://helpcenter.plexusworldwide.com/hc/en-us/articles/360043558252-Senior-Silver-2020-Program>

### **Q21 Who do I contact if I have any questions about my 2020 Fast Start Program qualifications after the results have been posted?**

**A21** [Contact Us](#) for further assistance and questions regarding your Fast Start qualifications.

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## Rules and Regulations:

This Program rewards your activity as an Ambassador. Chance plays no part in determining the results for the bonuses.

The 2020 Fast Start Program is open to all Ambassadors enrolled in the United States, Australia, New Zealand, Canada and Mexico in good standing<sup>1</sup> in accordance with the Plexus Ambassador Agreement and Policies and Procedures throughout the Program Period. The Program Period runs from July 1, 2020 at 12:00 a.m. USA ET through December 31<sup>st</sup>, 2020 at 11:59 p.m. USA ET (10:59 USA CT, 9:59 USA MT, 8:59 USA PT)

No adjustments will be made outside these dates. All Ambassadors will count as their current status at the end of the month. Ambassadors can earn more than one bonus if they achieve more than one Rank Up within the program timeline. The Commission Qualified Upline Sponsor will receive a bonus as well if their Level 1 qualifies. They must be commission qualified in the same month that the bonus is received in order to receive the bonus. No exceptions will be made for purchases and enrollments outside the Program Period. Fast Start Bonuses will be paid the following month after Commissions closes from the previous month through HyperWallet with exception to the 30-Day Silver bonus that will be paid in the weekly commission payout. Please see payout schedule for details. No adjustments will be made outside these dates. All Ambassadors will count as their current status at the end of the month.

Where applicable, an Ambassador that receives a bonus/es is solely responsible for all taxes, surcharges and fees associated with receipt of the bonus.

Any returns, refunds and declined eCheck payments will count against the Ambassador qualifying for this Program. All credit card payments for Ambassadors must be in their own name and not that of the sponsor or upline. Anyone achieving the bonus that is non-compliant with the Plexus policies and procedures will not receive the payout. Random audits are at the discretion of Plexus Worldwide and can be conducted at any time.

Re-entry accounts and upgrades will also be eligible for the Program. Leads from the Plexus Leads Program will not apply to the qualifications within the Program Period.

These Rules can also be accessed online at <https://d2xz00m0afizja.cloudfront.net/cdn/2020-fast-start-official-rules-en-ucan.pdf>.

<sup>9</sup>Plexus makes no guarantees on income. Personal earnings will vary. Your success depends on your effort, commitment, skill and leadership abilities. In 2018, a typical Canadian participant in the plan earned up to 500.00 CAD or less. Please see the Plexus Annual Income Disclosure Statement.

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<sup>1</sup> Good Standing" means: (i) You have acknowledged and agreed to the Ambassador Terms and Conditions and Policies and Procedures; and (ii) You are not in violation of the Company's Terms and Conditions and Policies and Procedures.