plexus®

Leads You Didn't Know You Have

Who has been on your mind to reach out to? Who have you been wanting to add to your team? Use this list to help you recognize people who may need Plexus®.

Take 10 - 15 minutes to write down names that come to mind in each category. Check the circle next to the person's name when you first reach out. Then check the circles for send, share, invite and follow up as you complete each activity. Avoid pre-judging how people may reply. This is an active, growing list. Keep it handy and add to it daily.

Remember

Your success comes from regularly inviting people to an experience. Let the experience do the selling for you. **It's that easy.**

SUPPORTIVE FRIENDS & FAMILY

Names	Send	Share	Invite	Follow Up	Notes
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____

HAVE CHILDREN IN PRIVATE SCHOOLS OR COLLEGE

Names	Send	Share	Invite	Follow Up	Notes
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____

ENJOY PHYSICAL ACTIVITY OR HEALTHY LIVING

Names	Send	Share	Invite	Follow Up	Notes
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____
◯ _____	◯	◯	◯	◯ ◯ ◯ ◯ ◯	_____

Keep going and keep adding!

WANT TO LOSE WEIGHT/GET IN SHAPE

Names	Send	Share	Invite	Follow Up	Notes
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____

SEARCHING FOR ADDITIONAL INCOME

Names	Send	Share	Invite	Follow Up	Notes
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____

ARE FINANCIALLY SAVVY

Names	Send	Share	Invite	Follow Up	Notes
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____

HAVE AN UPCOMING VACATION OR WEDDING

Names	Send	Share	Invite	Follow Up	Notes
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____

NOTES: _____

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Leads You Didn't Know You Have
WF-427472

👥 Keep going and keep adding!

EXPECTING A BABY OR ALREADY A NEW MOM

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

LEAD A COMMUNITY OR SOCIAL GROUP

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

TEACHERS OR NURSES

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

HAVE CHILDREN ON DANCE OR ATHLETIC TEAMS

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

NOTES: _____

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Keep going and keep adding!

HAVE A LARGE SOCIAL NETWORK

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

ARE THE LIFE OF THE PARTY

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

LOVE THE PRODUCTS AND ALREADY SHARE

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

PREVIOUSLY WORKED IN DIRECT SALES

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

NOTES: _____

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👥 Keep going and keep adding!

NOT FULFILLED WITH THEIR JOB

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

ARE SOCIAL MEDIA SAVVY

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

ARE SUPER BUSY

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

YOU THOUGHT TO CONTACT BUT CHICKENED OUT

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

NOTES: _____

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👥 Keep going and keep adding!

OTHER

Names	Send	Share	Invite	Follow Up	Notes
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____

OTHER

Names	Send	Share	Invite	Follow Up	Notes
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____

OTHER

Names	Send	Share	Invite	Follow Up	Notes
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____

OTHER

Names	Send	Share	Invite	Follow Up	Notes
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____

NOTES: _____

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Names	Send	Share	Invite	Follow Up	Notes
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____

Names	Send	Share	Invite	Follow Up	Notes
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____

Names	Send	Share	Invite	Follow Up	Notes
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____

Names	Send	Share	Invite	Follow Up	Notes
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____
O _____	O	O	O	O O O O O	_____

NOTES: _____

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👥 Keep going and keep adding!

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

NOTES: _____

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Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

Names	Send	Share	Invite	Follow Up	Notes
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____
○ _____	○	○	○	○ ○ ○ ○ ○	_____

NOTES: _____

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👥 Keep going and keep adding!

Names	Send	Share	Invite	Follow Up	Notes
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____

Names	Send	Share	Invite	Follow Up	Notes
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____

Names	Send	Share	Invite	Follow Up	Notes
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____

Names	Send	Share	Invite	Follow Up	Notes
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____
⭘ _____	⭘	⭘	⭘	⭘ ⭘ ⭘ ⭘ ⭘	_____

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