

# The Fast Start Program

## U.S. FAQs and Rules

January 12, 2019



### **Q1 When is the period for The Fast Start Program?**

**A1** Starting Saturday, January 12, 2019 at 5:00 p.m. ET Ambassadors enrolling with a \$199 Welcome Pack have a total of 90-days, starting the day they enroll to complete the 30, 60 and 90-day Fast Start qualifications. The Fast Start Program bonuses will be earned once qualifications have been met.

### **Q2 How do I earn the Fast Start Bonus?**

**A2** To achieve the Fast Start Program Bonus, you must achieve the **qualifications** in the set time frame indicated below to receive that Fast Start Bonus. **Your 100PV Subscription must be active before any qualifications can be met and must be on throughout the entire program.**

- Fast Start Program duration of 1 – 14 days<sup>2</sup> will receive a Enhanced Fast Start Bonus of \$100<sup>2</sup>
- Fast Start Program duration of 1 - 30 days will receive a Fast Start Bonus of \$100<sup>1</sup>
- Fast Start Program duration of 1 – 60 days will receive a Fast Start Bonus of \$150<sup>1</sup>
- Fast Start Program duration of 1- 90 days will receive a Fast Start Bonus of \$250<sup>1</sup>

<sup>1</sup>Fast Start Bonuses will be paid out upon the first instance of qualification and may be earned in addition to any qualifying Compensation Plan One-Time Achievement Bonuses paid out in your monthly Commissions. Compensation Plan One-Time Achievement Bonuses are independent of the Fast Start Program and are not guaranteed to be earned through this Program.

<sup>2</sup>If qualifications are achieved in the first 14 days of the Program, you will earn another \$100 **Enhanced Fast Start Bonus.**

### **Q3 How do I achieve the qualifications for the Fast Start Program?**

**A3** To achieve the qualifications for the Fast Start Program, you must achieve the following:

**To qualify for the \$100 Fast Start Achievement Bonus, the following must be completed with the first 30 days of enrollment:**

- Purchase \$199 Welcome Pack -or- Purchase \$99 Welcome Pack and have an additional 100 PV within the first 30 days of enrollment
- Have an active subscription of at least 100 PV in place
- Enroll at least three personally sponsored Ambassadors who achieve one of these scenarios by the end of day 30
- Scenario 1
  - Purchase a \$199 Welcome Pack
  - Have an active subscription of at least 100 PV

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- Scenario 2
  - Purchase a \$99 Welcome Pack
  - have an additional 100 PV within your first 30 days of enrollment

\*\*If qualifications are achieved in the first 14 days of the Program, you will earn another \$100 **Enhanced Fast Start Bonus**.

**To qualify for the \$150 Fast Start Achievement Bonus, the following must be completed by the end of the second 30-days (60-days) of enrollment:**

- Have at least **three** Personally Sponsored Qualified Ambassadors **AND** add 9 new Ambassadors for a total of **12** Ambassadors on the first three physical levels (Levels 1-3) who achieve one of the following scenarios. (Note: that the three Personally Sponsored Qualified Ambassadors will be counted towards the 12 required Ambassadors.)
- Scenario 1
  - Purchase a \$99 or \$199 Welcome Pack between day 1 and day 30
  - Earn at least 100 PV between day 31 and day 60
  - Have an active subscription of at least 100 PV by the end of day 60
- Scenario 2
  - Purchase a \$199 Welcome Pack between day 31 and day 60
  - Have an active subscription of at least 100 PV by the end of day 60
- Scenario 3
  - Purchase a \$99 Welcome Pack between day 31 and day 60
  - Have at least 100 PV between day 31 and day 60
  - Have an active subscription of at least 100 PV by the end of day 60
- Have an active 100PV or more Subscription in place
- Have 100PV or more between your 31<sup>st</sup> and 60<sup>th</sup> day

**To qualify for the \$250 Fast Start Achievement Bonus, the following must be completed by the third 30-days (90-days) of enrollment:**

- Have at least **three** Personally Sponsored Qualified Ambassadors **AND** add 18 new Ambassadors for a total of **30** Ambassadors on the first three physical levels (Levels 1-3) who achieve one of the following scenarios. (Note: that the three Personally Sponsored Qualified Ambassadors will be counted towards the 12 required Ambassadors.)
- Scenario 1
  - Purchase a \$99 or \$199 Welcome Pack between day 1 and day 60
  - Earn at least 100 PV between day 61 and day 90

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- Have an active subscription of at least 100 PV by the end of day 90
- Scenario 2
  - Purchase a \$199 Welcome Pack between day 61 and day 90
  - Have an active subscription of at least 100 PV by the end of day 90
- Scenario 3
  - Purchase a \$99 Welcome Pack between day 61 and day 90
  - Have at least 100 PV between day 61 and day 90
  - Have an active subscription of at least 100 PV at the end of day 90
- Have an active 100PV or more Subscription in place
- Have 100PV or more between your 61<sup>st</sup> and 90<sup>th</sup> day

**Q4 If my Personally Sponsored Ambassador who qualified me for the first 30-day bonus cancels their account or is no longer qualified themselves during the second 30-day cycle, does that disqualify me for achieving the bonus in my second 30-days (60-days)?**

**A4** Yes, however, a new enrollment on your Level 1 would count towards your qualifications of having three Personally Sponsored Ambassadors that enrolled during the Program.

All participants will need to re-qualify by having an active 100PV or more Subscription in place as well as a minimum of 100PV within each qualification period.

**Q5 Do all 30 new Ambassadors need to come from my Level 3 downline?**

**A5** No. Your minimum 30 new Ambassadors can come your Levels 1-3 to qualify for the 90-day Fast Start Program qualifications.

**Q6 If an Ambassador in my downline is not Commission Qualified, will I still be eligible to reach the next 30 day's Fast Start qualifications?**

**A6** If someone on your downline is not Commission Qualified, you will still be eligible to reach the next 30 days of the Fast Start Program as long as the qualifications are met.

*For example: If an Ambassador enrolls 2 new Personally Sponsored Qualified Ambassador in the first 30 days of the Fast Start Program, they will not be eligible for a \$100 Fast Start bonus. However, the following 30 days, they have the opportunity to enroll their third Personally Sponsored Ambassador as well as their 9 Level 2 Ambassadors to achieve the (Super Silver) <sup>3</sup> Fast Start Program bonus.*

**Q7 Are the Bonuses stackable, can I earn more than one bonus in a month?**

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**A7** Yes, the bonuses are stackable, you can earn more than one bonus in your first 30 days of the program if you achieve the qualifications for the Fast Start Program.

### **Q8 What tools are available for helping us achieve the Fast Start Program?**

**A8** The following tools are available in your Virtual Office under the Resource Library Tab:

- 64 Contact Worksheet
- Me+3
- Fast Start Program Training overview (pdf)

### **Q9 Can I earn the Fast Start Bonus more than once?**

**A9** No, this bonus can only be achieved once.

### **Q10 Will upgrades count towards the qualifications for Fast Start Program?**

**A10** Yes, upgrades will count regardless if they are Personally Sponsored (Level 1) or not.

### **Q11 Does my monthly Subscription order PV count towards my qualifying 100PV?**

**A11** Yes. Your monthly Subscription must be turned on and have a minimum of 100PV which will count towards your qualifications.

### **Q12 If, within my first 30 days, I achieve all of the qualifications for the program (90-days), will I receive all three Fast Start bonuses?**

**A12** Yes, you can achieve all Fast Start Bonuses as long as you achieve the qualifications for all in the allotted time duration specified.

### **Q13 What is the different between Fresh Start and Fast Start?**

**A13** Fresh Start Program is intended to provide a Fresh Start for existing Ambassadors to achieve those monthly goals that have not already been achieved. Giving them the opportunity to achieve those qualifications and earn a monetary reward that is paid out weekly. Fast Start Program is intended to incentivize new Ambassadors for achieving their monthly goals by providing a monetary reward that is paid out weekly.

### **Q14 If a return or refund occurs on my account or that of my downline, will that count towards the qualifications?**

**A14** Yes, refunds and returns will count towards the Fast Start qualifications and will be retracted for earning any of the bonuses.

### **Q15 Will compression apply for this Incentive?**

**A15** No, compression will NOT apply to the Fast Start Program. This Program is based on physical levels only. For additional information on compressions and qualified Ambassadors, please review the Plexus® Compensation Plan.

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### **Q16 What is the definition of a Qualified Ambassador?**

**A16** An Ambassador who has 100 PV within the current month or purchases a Welcome Pack in their first 30 days of enrollment.

### **Q17 If I received an Ambassador through the Plexus Leads Program, will they apply towards my qualifications in the Fast Start Program?**

**A17** No. Any Ambassador Leads received as part of the Plexus Lead Program will not apply towards the qualifications in the Fast Start Program.

### **Q18 How will I know if I earned any of the Fast Start Bonus (s)?**

**A18** A congratulatory email will be sent to all Ambassadors who earned the Fast Start Bonus on a weekly basis following the week after achieving the Fast Start Program qualifications in your weekly Commissions. This bonus is in addition to your Compensation Plan One-Time Achievement Bonus that will be paid out in your monthly Commissions.

### **Q19 Who do I contact if I have any questions about the incentive or my qualification level after the results have been posted?**

**A19** Request for exceptions can be emailed to [ambincentives@plexusworldwide.com](mailto:ambincentives@plexusworldwide.com) and someone from the home office team will get back to you.

## **Rules and Regulations:**

\*The Fast Start Program is a 90-day program that starts on the date of enrollment and ends on the 90<sup>th</sup> day after an Ambassadors enrollment.

No adjustments will be made outside this Program dates. Rank achievements for the Fast Start Program will not coincide with your Rank achievements displayed in your VO. The Fast Start Program runs on 30-day cycles and not monthly cycles and is separate from regular commissions such as Rank Advancements bonuses, Pay Points and Business Building Bonuses. Fast Start Bonuses will be paid out the following week after achieving the Fast Start Program qualifications in your weekly Commissions. Any Ambassador Leads received as part of the Plexus Leads Program will not apply towards the qualifications in the Fast Start Program.

<sup>1</sup>Fast Start Bonuses will be paid out upon the first instance of qualification and may be earned in addition to any qualifying Compensation Plan One-Time Achievement Bonuses paid out in your monthly Commissions. Compensation Plan One-Time Achievement Bonuses are independent of the Fast Start Program and are not guaranteed to be earned through this Program.

<sup>2</sup>If qualifications are achieved in the first 14 days of the Program, you will earn another \$100 **Enhanced Fast Start Bonus**.

<sup>3</sup>*Super Silver is not an official Rank in the Plexus Compensation Plan.*

Any returns, refunds, and declined eCheck payments will count against the Ambassador qualifying for this incentive. All credit card payments for Customers and Ambassadors have to be in their own name and not that of the Sponsor or Upline. Anyone achieving the bonus that is non-compliant with the Plexus policies and procedures will not receive the bonus. Random audits are at the discretion of Plexus Worldwide and can be conducted at any time. If we find these Rules and Regulations have been violated, we will charge back any achieved bonuses.

αPlexus makes no guarantees on income. Your success depends on your effort, commitment, skill and leadership

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abilities. Please see the Plexus Annual Income Disclosure Statement. For more details on the Plexus Compensation Plan, please visit the Opportunity section of [www.PlexusWorldwide.com](http://www.PlexusWorldwide.com).